FOUITY RESEARCH

December 11, 2007

Asia Other

Equity Research

Thailand: Back To The Future?

Industry Overview

Alastair Newton (44) 20 7102 3940 anewton@lehman.com LBIE, London

Sector View:

New: 0-Not Rated Old: 0-Not Rated

Investment Conclusion

□ We believe continuing political uncertainty could impact negatively on investor sentiment.

Summary

□ Democratic rule is set to be restored around the turn of the year in our view, but in a manner which looks prone to management by the military and with the former TRT looking for its opportunity to return to power.

MANAGING DEMOCRACY

The general election due to be held on 23 December should see a return to democratic rule in Thailand following the 19 September 2006 army coup, which ousted the democratically elected *Thai Rak Thai* (TRT) government under the premiership of Thaksin Shinawatra.

The generals who engineered the coup under the auspices of the Council for National Security (CNS) seem determined to minimise any risk of the former prime minister returning to power. Mr Thaksin, who faces arrest on corruption charges if he returns to Thailand, remains in exile in the UK. In May a tribunal set up by the ruling *junta* ordered TRT's dissolution and barred both Mr Thaksin and 110 other TRT officials from politics for five years. Martial law remains in place in much of the north-east of the country, inhibiting campaigning where Mr Thaksin and his allies have traditionally enjoyed their strongest support.¹

TRT - Still In Play...

Nevertheless, both TRT and Mr Thaksin himself remain significant players in the upcoming election. The former has effectively re-emerged as the People's Power Party (PPP) under the in-country leadership of right-winger and royalist Samak Sundaravej, espousing policies which are consistent with those of TRT.² And, in a move which seems unlikely to be coincidental in its timing, English Premier League soccer team Manchester City, which Mr Thaksin owns, recently announced plans to launch soccer academies in Thailand.

Recent opinion polls suggest that although PPP (39%) is unlikely to win anything close to the 375 seats TRT secured in the lower house in the 2005 election it could win around 180 of the 480 (reduced from 500 in 2005). Even with the Democrat Party (DP) (32%), which was the second largest party after the 2005 election and which has promised to

¹ Thailand's new constitution has changed the PR system from being one nationwide voting "block" to one based on eight groups of provinces, each of which elects 10 representatives. This change has the effect of reducing the voting power of the more populous north and north-east, ie Mr Thaksin's strongholds. Furthermore, the introduction of multi-seat constituencies is thought to be likely to favour smaller parties throughout the country.

The alliance with Mr Samak effectively aligns Mr Thaksin's supporters with a staunch royalist, thereby helping to counter accusations by the former premier's opponents that he was "disrespectful" of the King. Furthermore, Mr Samak is widely seen as a rival of General Prem Tinsulanonda, the King's chief adviser and – claim Mr Thaksin's supporters – one of the principals behind last year's coup.

Lehman Brothers does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report.

Investors should consider this report as only a single factor in making their investment decision.

This research report has been prepared in whole or in part by research analysts employed by foreign affiliates of Lehman Brothers Inc. who, while qualified in their home jurisdictions, are not registered / qualified with the NYSE or NASD.

PLEASE SEE ANALYST(S) CERTIFICATION(S) ON PAGE 3 AND IMPORTANT DISCLOSURES INCLUDING FOREIGN AFFILIATE DISCLOSURES BEGINNING ON PAGE 4

² Mr Samak, a septuagenarian, is a former minister who also served as mayor of Bangkok following a landslide election victory in 2000 (from which he saw his popularity slide significantly through to the end of his term of office in 2004). His association with Mr Thaksin dates back to 2006 and effectively places him in the same camp as a number of former leftists whom he had bitterly opposed in the mid-1970s in particular. He is also nogted for hosting a cooking show on TV. There is a possibility of corruption charges being brought against him dating back to his time as mayor of Bangkok – which Mr Samak himself claims are unfounded and politically motivated.



QUITY RESEARCH

continue some popular TRT policies such as cheap healthcare if elected, likely to improve on its previous 96 seats, PPP therefore looks likely to emerge as the largest single party.

Furthermore, concerns are not restricted to PPP supporters that the panel responsible for electoral oversight may be somewhat selective *ex-post* in its interpretation of the rules governing campaigning and the actual ballot, and in any consequent disqualifications of candidates.³ Those concerns have been compounded by the recent appointment of General Sonthi Boonyaratkalin to head the panel after he stepped down from his previous post as chairman of the CNS on 1 October, the day of his mandatory retirement as the army's commander-in-chief.⁴ Even if the run-up to the election goes smoothly – which is by no means a certainty – the possibility of sizeable post-election protests in Bangkok, and possibly more widely, cannot be ruled out.

...But Not In Government?

In any event, the broad expectation is that post-election the DP – which enjoys strong support in the south of the country and among Bangkok's middle class – will look to build a majority coalition with a number of other smaller parties and/or recruit additional support from individuals who may be willing to switch parties (not unknown in Thai politics).⁵

However, even though the Democrats can legitimately lay claim to having led governments which restored order after the previous coup (in 1991/92) and after the 1997 financial crisis, coalition governments in Thailand have generally proved inherently fissiparous. It therefore remains to be seen whether a new Democrat-led government would hold together – especially if, as seems likely, it comes under considerable pressure from the PPP on the opposition benches – and, if so, for how long.

Quis Custodiet Ipsos Custodes?⁶

How much power the new government – and the new parliament – will have in practice remains to be seen. The general consensus among analysts is that Thailand's new constitution will increase the influence, both direct and indirect, of the country's bureaucracy, military and judiciary. A two-term limit on the prime minister has been introduced; and the threshold for bringing a no confidence motion in her/him reduced (from two-fifths of MPs to one-fifth) – with a similar shift for cabinet ministers.

³ The interim government rejected an offer by the EU to send election observers to monitor the vote, although this is not expected to affect overall EU/Thai relations adversely. Similarly, provided the election goes ahead on schedule and in a reasonably orderly manner, we expect US/Thai relations to remain on an even keel, notably Thailand's status as a "major non-Nato ally".

⁴ Following his retirement from the military, General Sonthi was also appointed deputy prime minister responsible for internal security in the interim government. And there is speculation that he will look to retain a leading political role after the election, although there seems likely to be significant popular opposition should he attempt to assume the mantle of prime minister.

⁵ In general the smaller parties rely more on personalities to win votes, rather than genuine policy differences with the DP and/or the PPP.

⁶ The Latin phrase which translates broadly as "who will watch the watchers themselves?" is attributed to the Roman poet Juvenal who lived around the start of the second century AD. But it has its roots in the deliberations of the Greek philosophers Plato and Socrates over the best way to protect the citizens in any society from any wrongdoings of those who govern them.

Although the August 2007 referendum secured a majority vote for the new constitution, it should be kept firmly in mind that turn-out was just below 58% and the vote in favour just 57%: in other words, only around one-third of the electorate endorsed the changes. By comparison, the April 2006 general election saw a 65% turn-out despite a boycott by the three largest opposition parties.

⁸ Changes to the senate are even more far-reaching. The previously elected 200 seats have been reduced to 150 of which 74 are to be appointed by a selection committee which includes a number of senior judges despite the fact that judicial appointments will in future be determined by the senate.



FOUITY RESEARCH

Overall, therefore, the new constitution is widely seen as a step backwards constitutionally to the pre-1997 period (which was characterised by weak government, in our view). Consequently, we expect to see continued political uncertainty in Thailand after the election coupled with the possibility of further elections if not in 2008 then almost certainly before the incoming government competes its four-year term.

Analyst Certification:

I, Alastair Newton, hereby certify (1) that the views expressed in this research Industry Note accurately reflect my personal views about any or all of the subject securities or issuers referred to in this Industry Note and (2) no part of my compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this Industry Note.

OUITY RESEARCH

Important Disclosures Continued:

The analysts responsible for preparing this report have received compensation based upon various factors including the firm's total revenues, a portion of which is generated by investment banking activities

Guide to Lehman Brothers Equity Research Rating System:

Lehman Brothers coverage analysts in Asia (ex Japan) use a relative rating system in which they rate stocks as 1-Overweight, 2- Equal weight or 3-Underweight (see definitions below) relative to the country index of the country in which a stock is listed.

In addition to the stock rating, we provide sector views which rate the outlook for the sector coverage universe as 1-Positive, 2-Neutral or 3-Negative (see definitions below). A rating system using terms such as buy, hold and sell is not the equivalent of our rating system. Investors should carefully read the entire research report including the definitions of all ratings and not infer its contents from ratings alone.

Stock Rating

- **1-Overweight** The stock is expected to outperform the unweighted expected total return of the relevant country index over a 12-month investment horizon.
- **2-Equal weight** The stock is expected to perform in line with the unweighted expected total return of the relevant country index over a 12- month investment horizon.
- **3-Underweight** The stock is expected to underperform the unweighted expected total return of the relevant country index over a 12-month investment horizon.
- **RS-Rating Suspended** The rating and target price have been suspended temporarily to comply with applicable regulations and/or firm policies in certain circumstances including when Lehman Brothers is acting in an advisory capacity in a merger or strategic transaction involving the company.

Sector View

- **1-Positive** sector coverage universe fundamentals/valuations are improving.
- 2-Neutral sector coverage universe fundamentals/valuations are steady, neither improving nor deteriorating.
- **3-Negative** sector coverage universe fundamentals/valuations are deteriorating.

Distribution of Ratings:

Lehman Brothers Equity Research has 2142 companies under coverage.

- 39% have been assigned a 1-Overweight rating which, for purposes of mandatory regulatory disclosures, is classified as Buy rating, 30% of companies with this rating are investment banking clients of the Firm.
- 45% have been assigned a 2-Equal weight rating which, for purposes of mandatory regulatory disclosures, is classified as Hold rating, 34% of companies with this rating are investment banking clients of the Firm.
- 12% have been assigned a 3-Underweight rating which, for purposes of mandatory regulatory disclosures, is classified as Sell rating, 22% of companies with this rating are investment banking clients of the Firm.

Lehman Brothers Inc. and Its Foreign Affiliates Involved in the Production of Equity Research

Lenman Brothers Inc. and its Foreign Affiliates involved in the Production of Equity Research		
New York Lehman Brothers Inc. (LBI, New York) 745 Seventh Avenue New York , New York 10019 Member, NYSE and NASD	London Lehman Brothers International (Europe) (LBIE, London) 25 Bank Street London, E14 5LE, United Kingdom Regulated by FSA	Tokyo Lehman Brothers Japan Inc. (LBJ, Tokyo) Roppongi Hills Mori Tower, 31st Floor 6-10-1 Roppongi, Minato-ku, Tokyo 106-6131, Japan Regulated by FSA
Taipei Lehman Brothers Inc., Taiwan Branch (LBI, Taiwan) Cathay Financial Center 12F 7 Sungren Road - Shin-Yi District Taipei, Taiwan	Seoul Lehman Brothers International (Europe) Seoul Branch (LBIE, Seoul) Hanwha Building, 12th Floor 110, Sokong-dong Chung-Ku Seoul 100-755, Korea Regulated by FSC	Hong Kong Lehman Brothers Asia Limited - Hong Kong (LBAL, Hong Kong) Two International Finance Centre 8 Finance Street, 26th Floor Central, Hong Kong Regulated by SFC
Mumbai Lehman Brothers Inc., India Branch (LBI, India) Winchester, Off High Street, 9 th Floor Hiranandani Business Park, Powai, Mumbai 400 076, India	Mumbai Lehman Brothers Securities Private Limited (LBSPL, India) Ceejay House, 11th Level, Plot F, Shivsagar Estate, Dr. Annie Besant Road, Worli, Mumbai 400018 Regulated by SEBI	Sydney Lehman Brothers Australia Securities Pty Ltd. (LBASPL, Sydney) Level 33, 264 George Street Sydney NSW 2000, Australia Regulated by ASIC

This material has been prepared and/or issued by Lehman Brothers Inc., member SIPC, and/or one of its affiliates ("Lehman Brothers") and has been approved by Lehman Brothers International (Europe), authorized and regulated by the Financial Services Authority, in connection with its distribution in the European Economic Area. This material is distributed in Japan by Lehman Brothers Japan Inc., and in Hong Kong by Lehman Brothers Asia Limited.



FOULTY RESEARCH

This material is distributed in Australia by Lehman Brothers Australia Pty Limited, and in Singapore by Lehman Brothers Singapore Pte Ltd. Where this material is distributed by Lehman Brothers Singapore Pte Ltd, please note that it is intended for general circulation only and the recommendations contained herein does not take into account the specific investment objectives, financial situation or particular needs of any particular person. An investor should consult his Lehman Brothers' representative regarding the suitability of the product and take into account his specific investment objectives. financial situation or particular needs before he makes a commitment to purchase the investment product. This material is distributed in Korea by Lehman Brothers International (Europe) Seoul Branch. This document is for information purposes only and it should not be regarded as an offer to sell or as a solicitation of an offer to buy the securities or other instruments mentioned in it. No part of this document may be reproduced in any manner without the written permission of Lehman Brothers. With the exception of disclosures relating to Lehman Brothers, this research report is based on current public information that Lehman Brothers considers reliable, but we make no representation that it is accurate or complete, and it should not be relied on as such. In the case of any disclosure to the effect that Lehman Brothers Inc. or its affiliates beneficially own 1% or more of any class of common equity securities of the subject company, the computation of beneficial ownership of securities is based upon the methodology used to compute ownership under Section 13(d) of the United States' Securities Exchange Act of 1934. In the case of any disclosure to the effect that Lehman Brothers Inc. and/or its affiliates hold a short position of at least 1% of the outstanding share capital of a particular company, such disclosure relates solely to the ordinary share capital of the company. Accordingly, while such calculation represents Lehman Brothers' holdings net of any long position in the ordinary share capital of the company, such calculation excludes any rights or obligations that Lehman Brothers may otherwise have, or which may accrue in the future, with respect to such ordinary share capital. Similarly such calculation does not include any shares held or owned by Lehman Brothers where such shares are held under a wider agreement or arrangement (be it with a client or a counterparty) concerning the shares of such company (e.g. prime broking and/or stock lending activity). Any such disclosure represents the position of Lehman Brothers as of the last business day of the calendar month preceding the date of this report. This material is provided with the understanding that Lehman Brothers is not acting in a fiduciary capacity. Opinions expressed herein reflect the opinion of Lehman Brothers and are subject to change without notice. The products mentioned in this document may not be eligible for sale in some states or countries, and they may not be suitable for all types of investors. If an investor has any doubts about product suitability, he should consult his Lehman Brothers representative. The value of and the income produced by products may fluctuate, so that an investor may get back less than he invested. Value and income may be adversely affected by exchange rates, interest rates, or other factors. Past performance is not necessarily indicative of future results. If a product is income producing, part of the capital invested may be used to pay that income. © 2007 Lehman Brothers. All rights reserved. Additional information is available on request. Please contact a Lehman Brothers entity in your home jurisdiction.

Lehman Brothers policy for managing conflicts of interest in connection with investment research is available at www.lehman.com/research.conflictspolicy. Ratings, earnings per share forecasts and price targets contained in the Firm's equity research reports covering U.S. companies are available at www.lehman.com/disclosures.

Complete disclosure information on companies covered by Lehman Brothers Equity Research is available at www.lehman.com/disclosures.